



**ADVANCED
BUSINESS
SYSTEMS**
INCORPORATED

Service the way it used to be, the way it ought to be



Prepared For:

TOWN OF FINE

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Proposed Pricing is valid for 30 days

WWW.ABSCOPIERS.COM



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Our Mission

The ABS team is committed to empowering our clients to be more productive and profitable through innovative, cost saving business technology solutions and an unparalleled customer service experience.

About ABS

ABS has been serving the needs of our valued clients for over 25 years. Since 1991, ABS has used a personalized approach to analyze and meet our client's ever changing needs. We provide stable, productive, efficient work flows, and processes, through the products and services we offer to the wide variety of businesses we serve. Through strong relationships with local vendors, and access to global resources, ABS provides a vast range of office equipment and IT products that reduce cost and provide worry free productivity. ABS has the experience to design and implement comprehensive solutions to optimize your business's efficiency. We offer a wide range of products and services including: IT hardware and services, printers, multifunctional devices, business applications, document management products, and more. We continue to grow and evolve in an ever changing business technology market.

About Our Service

Advanced Business Systems was founded on the simple premise that a happy customer is a long term customer. Customer service is not just a phrase to us, it defines us. We consistently bring this to our customers by offering a small business feel, with big business solutions. We get to know who you are, what you do, and how to best meet your expectations. When you call us, you will speak directly to a representative that will begin the process of getting you back up and running expeditiously. ABS understands the necessity to have your equipment running properly, and we make that happen. By utilizing highly trained personnel and cutting edge technology our mission is to provide a level of service that makes sense for each client. Our mission is to help your business grow, and allow you to focus on what you do. Simply put, we help businesses do business. It's what we do!

As a locally owned and operated business, we appreciate every opportunity to serve you!



Proposed Solution for TOWN OF FINE

After working with you and your staff to obtain a comprehensive view of your current document management and printing processes, we are proud to offer you the enclosed proposal. Using our years of expertise and training, as well as our numerous business relationships with world class providers, we are able to provide you with this comprehensive solution. We hope that you will see that this program is both financially and technologically beneficial for your organization and we look forward to many years of serving you!

Equipment

Qty	Manufacturer / Model	Description
1	Kyocera TASKalfa 3552ci	35/35 PPM A3 Color MFP
1	Kyocera DP-7110	270 Sheet Dual Scan Document Processor
1	Kyocera JS-7100	Job Separator
1	Kyocera PF-7100	Dual 500 Sheet Paper Trays
1	Kyocera Fax System 12	Fax Board
1	Next Gen X15 Amp PC	15 Amp Power Conditioner
1	Kyocera PinPoint Scan	Business application for simplifying scanning documents to an individuals workstation.

Purchase Price: \$5,470.38

Lease Options:

36 Months	48 Months	60 Months
\$195.35	\$167.45	\$144.69



*Pricing includes setup, delivery, installation and training

**ABS will provide data sanitation for any Kyocera equipment being removed at no additional cost to the customer

Service Agreement Information

A Bronze Service Agreement includes all parts, labor, service calls, preventative maintenance calls, and all supplies, excluding paper and staples.

See included SLA summary or visit www.abscopiers.com/sla for more info.

Cost:

- If purchased, Service Agreement will be billed annually for \$418.80.

- If leased, Service Agreement is included in monthly payment shown above.

This agreement will include **30,000** monochrome prints **annually**.
Additional monochrome pages will be billed **annually @ \$0.008** per page.

This agreement will include **3,600** color prints **annually**.
Additional color pages will be billed **annually @ \$0.064** per page.

Quote Acceptance Signature: _____ Date: _____
Proposed pricing is valid for 30 days.

As a locally owned and operated business, we appreciate every opportunity to serve you!



› PRINT › COPY › SCAN › FAX

TASKalfa 3552ci

COLOR MULTIFUNCTIONAL
SYSTEM

POWERFUL COLOR PERFORMANCE...

CONNECTING INFORMATION AND WORKFLOW.



Vibrant Color and Black and White imaging, advanced technology integration and outstanding ergonomics set the TASKalfa 3552ci apart. Ready to tackle the most demanding print, scan, and copy jobs, this expertly-engineered MFP boasts impressive throughput speeds, flexible document handling and scalable configurations. Built on an award-winning platform, the powerful TASKalfa 3552ci enables workgroups to maximize efficiency, minimize costly outsourcing, and improve company-wide productivity and profitability.

- › Vivid Color and Black and White Imaging up to 35 Pages per Minute
- › Exceptional Print Quality at up to 1200 dpi
- › Scalable Paper Capacity for Longer Job Runs

- › Flexible Media Support and Paper Sizes up to 12" x 48"
- › Customizable 9" Color Touch Screen with Intuitive, Tablet-like Home Screen
- › Robust Portfolio of Business Applications that Can Optimize Your Document Workflow
- › Advanced Finishing Options for Professional Output, including a Space-Saving 500-Sheet Internal Finisher
- › Optional EFI® Fiery Controller for Complex Color Workflows
- › Standard USB Host Interface for On-the-Go Printing and Scanning
- › Efficient Color Scanning up to 180 ipm
- › Convenient Wireless Printing and Scanning
- › Apple AirPrint®, Google Cloud Print™ and KYOCERA Mobile Print Compatible for a Mobile Printing Solution

 **KYOCERA**
Document Solutions

BASIC SPECIFICATIONS

Configuration: Color Multifunctional System – Print/Scan/Copy/Optional Fax

Pages Per Minute:

Color and Black – Letter: 35 ppm, Legal: 21 ppm, Ledger: 17 ppm, 12" x 18": 17 ppm (print only)

Warm Up Time: 17 Seconds or Less (Power On)

First Page Out:

Copy: 4.5 Seconds or Less Black, 5.9 Seconds or Less Color

Print: 5.1 Seconds or Less Black, 6.5 Seconds or Less Color

Display: 9" Color Touch Screen Control Panel

Resolution: 600 x 600 dpi; 9600 dpi x 600 dpi; 1200 x 1200 dpi

Memory / Hard Disk Drive: 4GB RAM / 8GB SSD / 320GB HDD Standard

Duplex: Standard Stackless Duplex Supports Statement to 12" x 18", 14 lb Bond – 166 lb Index (52 – 300gsm)

Standard Output Tray: Statement – 12" x 18" / 500 sheets; up to 12" x 48" Banner (Single Sheet)

Electrical Requirements: 120V, 60Hz, 12A; 220-240V, 50Hz, 7.2A

Typical Electricity Consumption (TEC): 120V: 1.8 kWh/week; 220V: 1.8 kWh/week

Dimensions: 23.70" W x 26.18" D x 31.10" H

Weight: 202.83 lbs

Maximum Monthly Duty Cycle: 175,000 Pages per Month

PAPER SUPPLY

Standard Paper Sources: Dual 500 Sheet Trays, 150 Sheet MPT, Auto Selection / Switching

Optional Paper Sources: Dual 500 Sheet Trays (PF-7100), Dual 1,500-sheet Trays (PF-7110); Side LCT: 3,000 Sheet Capacity Tray (PF-7120)¹

Paper Capacity: Standard: 1,150 Sheets; Maximum: 7,150 Sheets

Paper Size:

Tray 1 – 5.5" x 8.5" – 8.5" x 14" (Statement to Legal); Tray 2 – 5.5" x 8.5" – 12" x 18", Custom Size; **PF-7100:** 5.5" x 8.5" – 12" x 18"; **PF-7110, PF-7120:** 8.5" x 11"; **MPT:** 5.5" x 8.5" – 12" x 18" (Multiple Sheets); Up to 12" x 48" Banner (Single Sheet)

Paper Weight: Trays / MPT: 14 lb Bond – 166 lb Index (52 – 300gsm)

Input Materials: Standard/Optional Drawer: Plain Paper, Bond Paper, Recycled Paper, Envelopes; MPT: Plain Paper, Bond Paper, Recycled Paper, Cardstock, Transparencies, Labels, Envelopes

SECURITY SPECIFICATIONS

Standard: Local Authentication, Network Authentication (IPsec, HTTPS, LDAP over SSL, SNMPv3); Secure Print (IPP over SSL); Scan to Email (POP3/SMTP over SSL); Scan to FTP (FTP over SSL); Scan to SMB/PC/USB; FTP over SSL

Optional: Data Security Kit (E): HDD Overwrite Mode, HDD Data Encryption

PRINT SPECIFICATION

Standard Controller: Freescale QorIQ T1024 (Dual Core) / 1.2GHz

PDLs / Emulations: PRESCRIBE, PCL6 (PCL-XL / PCL5c), KPDL3 (PS3), XPS, OPEN XPS; Optional (UG-34): IBM ProPrinter, Line Printer, LQ-850

Print Resolution: Up to 1200 x 1200 dpi

Fonts: 136 KPDL3, 93 PCL6, 8 Windows Vista, 1 Bitmap

OS Compatibility: Windows: XP/Vista/7/8/8.1/10/Server 2003/Server 2008/Server 2008 R2/Server 2012/Server 2012 R2; Novell NetWare 3.x/4.x/5.x/6.x; Mac OS 10.x; AirPrint Enabled; Sun OS 4.1.x; Solaris 2.x; HP-UX (LPR)

Mobile Printing: Apple AirPrint®, Google Cloud Print™, KYOCERA Mobile Print

Interfaces: Standard: 10/100/1000BaseTX, Hi-Speed USB 2.0, 4 USB Host Interfaces, 2 Expansion Slots

Optional: 10/100/1000BaseTX (IB-50 for Dual NIC), IEEE 802.11 b/g/n (IB-51 for Wireless LAN Interface)

Network Print and Supported Protocols: TCP/IP, NetBEUI, IPv4, IPv6, IPsec, HTTP, LPD, FTP, IPP, RawPort, LLTD, SNMP, DHCP, SMTP, POP3, DNS, SNMPv1/v2, WSD Scan/Print

Drivers: KX Driver, PCL Mini Driver, KPDL Mini Driver, KX Driver for XPS, Network Fax Driver, TWAIN Driver, WIA Driver, PPD for MAC, PPD for Linux

Utilities: KYOCERA Net Admin, KYOCERA Net Viewer, PDF Direct Print, Command Center RX

SCAN SPECIFICATIONS

Scan Type: Color and Black & White Scanner

Scan Resolution: 600 dpi, 400 dpi, 300 dpi, 200 dpi, 200 x 100 dpi, 200 x 400 dpi

File Formats: TIFF (MMR compression), PDF (MMR compression), PDF (high compression), OpenXPS, XPS, JPEG

PDF Extension: Searchable PDF (OCR) Option

Scan Speeds (mono/color, @300 dpi):

DP-7100: Simplex: 80 ipm B&W / 80 ipm Color;

Duplex: 48 ipm B&W / 48 ipm Color

DP-7110: Simplex: 100 ipm BW / 100 ipm Color;

Duplex: 180 ipm B&W / 180 ipm Color

Connectivity / Supported Protocols: 10/100/1000BaseTX, TCP/IP, Hi-Speed USB 2.0

Scanning Functions: Scan to Folder (SMB), Scan to Email, Scan to FTP, Scan to FTP over SSL, Scan to USB, WSD Scan, TWAIN Scan

Original Size: Through DP: Statement to Ledger (5.5" x 8.5" – 11" x 17"); Glass: Up to 11" x 17"

Drivers: TWAIN/WIA Driver

COPY SPECIFICATIONS

Copy Resolution: 600 x 600 dpi

Image Mode: Text, Photo, Text/Photo, Graphic/Map

Continuous Copy: 1 – 999 / Auto Reset to 1

Additional Features: Auto Magnification, Auto Paper Select, Auto Start, Auto Drawer Change, Interrupt Copy, Positive / Negative Reverse, Mirror Image, Rotate Copy, Border Erase, Split Copy, Electronic Sort, Margin Shift, Page Number, Form Overlay, XY Zoom, Prevent Bleed Through, Text Stamp, Bates Stamp, Blank Page Skip

Job Management: 1,000 Department Codes, Job Programs, Job Build, Shortcut Keys, Repeat Copy

Color Adjustment: One Touch, Hue, Auto Exposure, Sharpness

Magnification / Zoom: Full Size, 4 Reduction, 4 Enlargement Preset Ratios, 25 – 400% in 1% Step Increments

Document Box: Custom Box, Job Box, Removable Memory Box, Fax Box (with optional Fax System)

OPTIONAL DOCUMENT PROCESSORS²

Type / Capacity:

DP-7100: Reversing Automatic Document Processor / 140 Sheets

DP-7110: Dual Scan Document Processor / 270 Sheets

Acceptable Originals: 5.5" x 8.5" – 11" x 17"

Acceptable Weights:

DP-7100: Simplex: 13 lb Bond – 90 lb Index (45 – 160gsm);

Duplex: 16 lb – 32 lb Bond (50 – 120gsm)

DP-7110: Simplex: 13 lb Bond – 120 lb Index (35 – 220gsm);

Duplex: 16 lb – 120 lb Index (50 – 220gsm)

OPTIONAL FAX SPECIFICATIONS

Fax Type: Fax System 12

Compatibility / Data Compression: G3 Fax / MMR, MR, MH, JBIG

Transmission Speed / Modem Speed: Less than 3 seconds / 33.6 Kbps

Fax Memory: Standard 170 MB

Driver: Network Fax Driver

Fax Functions: Network Fax, Duplex Transmission and Reception, Encrypted Transmission and Reception, Polling Transmission and Reception, Broadcast

OUTPUT & FINISHING OPTIONS**OPTIONAL 500 SHEET INTERNAL FINISHER DF-7100³**

Stack / Staple Capacity: 500 Sheets / 50 Sheets (up to 24 lb Bond [90gsm])

Paper Size: 5.5" x 8.5" – 12" x 18"

Paper Weight: 14 lb Bond – 166 lb Index (52 – 300gsm)

Edge Staple Position: 3 Positions: Front 1 Staple, Edge 1 Staple, Face 2 Staples

Optional Punch: PH-7100 2 and 3 Hole Punch Unit, Supports 5.5" x 8.5" – 12" x 18"; 14 lb Bond – 166 lb Index (52 – 300gsm)

Dimensions: 19.60" W x 20.98" D x 6.73" H

OPTIONAL 1,000 SHEET FINISHER DF-7120^{3,4}

Stack / Staple Capacity: Main Tray: 1,000 Sheets / 50 Sheets (up to 24 lb Bond [90gsm])

Paper Size: 5.5" x 8.5" – 12" x 18"

Paper Weight: 14 lb Bond – 166 lb Index (52 – 300gsm)

Edge Staple Position: 3 Positions: Top Left, Bottom Left, Center Bind

Optional Punch: PH-7A 2 and 3 Hole Punch Unit, Supports 5.5" x 8.5" – 12" x 18"; 14 lb Bond – 166 lb Index (52 – 300gsm)

Dimensions: 21.57" W x 24.35" D x 41.34" H

OPTIONAL 4,000 SHEET FINISHER DF-7110^{3,4}

Stack / Staple Capacity: Main Tray (A): 4,000 Sheets; Sub Tray (B): 200 Sheets / 65 Sheets (up to 24 lb Bond [90gsm])

Paper Size: 5.5" x 8.5" – 12" x 18"

Paper Weight: 14 lb Bond – 166 lb Index (52 – 300gsm)

Edge Staple Position: 3 Positions: Top Left, Bottom Left, Center Bind

Optional Punch: PH-7A 2 and 3 Hole Punch Unit, Supports 5.5" x 8.5" – 12" x 18"; 14 lb Bond – 166 lb Index (52 – 300gsm)

Dimensions: 23.91" W x 26.32" D x 41.78" H

Optional Booklet Folder / Tri-fold Unit⁵: BF-730 Booklet Folder supports 8.5" x 11", 8.5" x 14", 11" x 17"; Fold booklet staple: 16 lb – 24 lb Bond (60 – 90gsm) 16 sheets; 25 lb – 28 lb Bond (91 – 105gsm) 13 sheets; Fold booklet no staple: 16 lb – 24 lb Bond (60 – 90gsm) 5 sheets; 25 lb Bond – 72 lb Index (91 – 120gsm) 3 sheets; 32 lb Bond – 110 lb Cover (121 – 256gsm) 1 sheet; Trifold supports 8.5" x 11" only: 16 lb – 24 lb Bond (60 – 90gsm) 5 sheets; 25 lb Bond – 72 lb Index (91 – 120gsm) 3 sheets; 16 lb – 28 lb Bond (60 – 105gsm) 1 sheet

Optional Multi-Bin Mailbox⁶: MT-730(B) includes 7 Trays; Supports 16 lb Bond – 90 lb Index (60 – 163gsm); Stack Capacity per bin: 100 Sheets: 5.5" x 8.5", 8.5" x 11"; 50 Sheets: 8.5" x 14", 11" x 17"

ADDITIONAL OPTIONS

Bridge Unit Attachment Kit (AK-7100), Banner Guide 10, Internet Fax Kit (A), Card Authentication Kit (B), Gigabit NIC (IB-50), Wireless LAN IEEE802.11b/g/n (IB-51), ThinPrint (UG-33), Emulation (UG-34), Document Tray (DT-7100), Scan Extension Kit (A) for Searchable PDF/OCR, Keyboard Holder 10, Data Security Kit (E), EFI Fiery Printing System, Numeric Keypad (NK-7110), Job Separator (JS-7100)

¹ Requires PF-7100 or PF-7110

² Only 1 Document Processor can be installed

³ Only 1 Output Option can be installed

⁴ Requires Bridge Unit Attachment Kit (AK-7100)

⁵ Requires DF-7110

ONLY FROM KYOCERA

KYOCERA Document Solutions is a global leader in the digital imaging industry, with an award-winning line of document solutions that consistently set the standard for high performance, superior image quality, enhanced workflow applications, ease-of-use and durability.

Looking to streamline your document workflow? KYOCERA offers a robust portfolio of Business Applications that seamlessly and securely integrate with our MFPs. To learn more about which Business Applications are right for your business, visit the Solutions section on our website.

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IC# 855D400450



KYOCERA
Document Solutions



ADVANCED BUSINESS SYSTEMS INCORPORATED

PERFORMANCE GUARANTEE

Thank you for choosing Advanced Business Systems to support you in your office technology needs. If you are a new customer, welcome, if you are a returning customer thank you for your trust and the privilege of your repeat business. As we know office printing equipment, whether standalone desktop printers or large multifunction devices, are complex electromechanical devices that require specialized service and attention. Our service pledge to you is that we will maintain and repair your equipment that is under contract with us to our utmost ability. We will perform within the parameters that we advertise and have agreed to and your equipment will perform to manufacturer's specifications or we will replace that equipment with similar equipment. This performance guarantee is for a period of five years or the original term of your lease. If your machine is on lease and requires replacement ABS will handle all paperwork to satisfy collateral terms for the lease. It is our pledge to you, our valued customer that at no time will you be "stuck" continuing to pay for an underperforming machine. For your part we only ask that the machine be maintained on our maintenance agreement, that you provide a reasonable working environment for the equipment and that you grant us ample access to the equipment and the opportunity to rectify any issues. The proper performance and integration of your printing devices is as important to us as it is to you and together we can insure proper performance. Our goal is to provide a level of service that will not only enhance your business but will enable you to continue to purchase from us without concern.

Respectfully,

Edward W Jones CEO

Advanced Business Systems Inc.





**ADVANCED
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Service Agreements

- **INCLUDE ALL SCHEDULED AND UNSCHEDULED SERVICE CALLS**
- **INCLUDE ALL PARTS AND LABOR (EXCLUDES ONLY PAPER AND STAPLES)**
- **SAME DAY SERVICE, USUALLY WITHIN 4 HOURS**
- **FREE USE OF A LOANER IN THE EVENT YOUR MACHINE CANNOT BE REPAIRED ON SITE IN A TIMELY MANNER –SEE SLA FOR DETAILS**
- **FACTORY TRAINED TECHNICIANS WITH OVER 75 YEARS OF COMBINED EXPERIENCE WITH KYOCERA DEVICES**
- **AVAILABILITY OF 24/7 EMERGENCY SERVICE**
- **WE GUARANTEE THAT YOUR COPIER WILL BE UP AND RUNNING AT LEAST 95% OF THE TIME OR WE WILL REFUND A PORTION OF YOUR SERVICE CONTRACT ON THAT MACHINE.**

ABS Advantages

- ✓ Locally owned and operated:
 - Deal directly with the owner and management
 - No “1-800” numbers, always talk to a human
 - Greater commitment to customer satisfaction
 - True accountability, high level of integrity
- ✓ Most comprehensive service agreement available
- ✓ Community involvement and support
- ✓ Best service reputation in all of Northern and Central New York



Local People * Local Pride * Local Accountability

ADVANCED BUSINESS SYSTEMS, INC.

“Service the way it USED to be, the way it OUGHT to be!” – Since 1991



**ADVANCED
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Advanced Business Systems Service Level Agreements

GOLD LEVEL CONTRACTS:

- ✓ **ABS'S PREMIER SERVICE LEVEL**
- ✓ **UNSCHEDULED COURTESY CALLS AND CLEANING***
- ✓ ***ABS GUARANTEED* 4 BUSINESS HOUR RESPONSE TIME***
-SEE SLA FOR DETAILS
- ✓ **24/7 PHONE AND ON-SITE SERVICE INCLUDED**
- ✓ **95% UP-TIME GUARANTEE***
- ✓ **NOT AVAILABLE FROM OUR COMPETITORS!**



SILVER LEVEL CONTRACTS:

- ✓ **UNSCHEDULED COURTESY CALLS AND CLEANING***
- ✓ **4 BUSINESS HOUR RESPONSE TIME***
- ✓ **24/7 PHONE AND ON-SITE SERVICE AVAILABLE**
- ✓ **95% UP-TIME GUARANTEE***
- ✓ **NOT AVAILABLE FROM OUR COMPETITORS!**



BRONZE LEVEL CONTRACTS:

- ✓ **MOST COMPARABLE LEVEL OF SERVICE TO OUR COMPETITORS.**
- ✓ **BREAK/FIX REPAIRS ONLY**
- ✓ **4 BUSINESS HOUR RESPONSE TIME***
- ✓ **24/7 PHONE SUPPORT ONLY**



For over 25 years, Advanced Business Systems, Inc. has offered an unparalleled level of service to our customers. Our approach to service decreases the possible downtime of your machine by identifying issues before they become problems and by giving you responsive, quality service. Also, we are the only office equipment dealer that offers 24/7 availability of service for your machine!

*All guarantees and statements are made conditionally based on machine availability Monday-Friday, 8am-5pm and are based on annual averages for the contract.

Local People * Local Pride * Local Accountability

ADVANCED BUSINESS SYSTEMS, INC.

"Service the way it USED to be, the way it OUGHT to be!" - Since 1991



ADVANCED BUSINESS SYSTEMS, INC.

COMMUNITY ORGANIZATIONS

WE PROUDLY SUPPORT!



Mountain View Prevention Services – Lowville, NY

Thompson Park Conservancy/Zoo – Watertown, NY

Disabled Persons Action Organization – Watertown, NY

North Country Children's Clinic – Watertown, NY

United Way of Northern NY – Watertown, NY

ACR Health – Syracuse, NY

Renewal House of St. Lawrence County – Canton, NY

Claxton-Hepburn Foundation – Ogdensburg, NY

Dexter Historical Society – Dexter, NY

St. Lawrence NYSARC – Canton, NY

Cerebral Palsy Association of the North Country – Canton, NY

Access CNY – Syracuse, NY

Alcohol and Substance Abuse Council – Watertown, NY

Association for the Blind – Watertown, NY

Samaritan Medical Center Foundation – Watertown, NY

Credo Community Center – Watertown, NY

Northern Regional Center for Ind. Living – Watertown, NY

National Kidney Foundation – Syracuse, NY

Jefferson County Children's Home – Watertown, NY

Proliteracy – Syracuse, NY

Various Educational Organizations

Various Religious Organizations

Just to name a few!



**Congratulations to the ABS
Midget Baseball Team's
undefeated season and for
winning the championship!**

Local People * Local Pride * Local Accountability

ADVANCED BUSINESS SYSTEMS, INC.

*"Service the way it USED to be, the way it **DUGH** to be!" – Since 1991*