

**finetownclerk@gmail.com**

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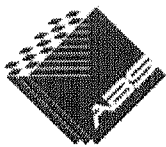
**From:** Aaron Hall <ahall@abstechny.com>  
**Sent:** Tuesday, May 8, 2018 1:56 PM  
**To:** finetownclerk@gmail.com  
**Subject:** ABS IT services quote  
**Attachments:** SOHO Advanced Network Care.pdf

Good afternoon Hope,

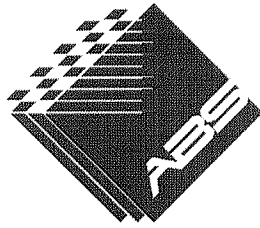
We have prepared the attached quote for IT services based on the conversation that you had with Jesse. The quote includes some networking equipment that would assist us in providing a secure network environment for you. Also included in the hardware quote is a local back up device. This device allows us to securely keep your data in three places. The workstation or server where it resides, the local backup to the network storage and replicated to the cloud. As part of the services we provide all onsite and remote labor is covered. We find that we are able to prevent or resolve over 90% of our customer's computer/network issues remotely. Often without interrupting the end user. We also provide monitored centrally managed antivirus, windows and third party patch management cloud backup storage. This quote is based on a three year lease for the hardware. We would expect the hardware to outlast the life of the lease and you would own the hardware after 36 months.

We based the quote on the details that Jesse was able to collect while speaking to you and have struck a middle ground on the quote. We are able to deliver many more services if needed and it is possible that some of the quoted hardware is needed. Given the time constraints involved we wanted to get this to you as quickly as possible, but be open to making adjustments down the road.

Regards,  
Aaron Hall  
315-804-6183-D  
315-771-8205-P



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BUSINESS  
SYSTEMS  
INCORPORATED

Date: May 8, 2018

Service the way it *used* to be, the way it *ought* to be!

Proposal for: Fine Town of Created by: Aaron Hall

### Advanced Network Care Computer Services

- Managed Antivirus and Antimalware
- Managed firewall
- Covered on-site labor/Covered remote labor
- Windows and third-party patch management
- Workstation backup local/cloud
- Server backup local/cloud
- DNS Filtering
- Network management

Hardware and Labor	Cost	Qty.	Total
US-16-150w	\$ 300.00	1	\$ 300.00
Sophos XG85w 3 Year Enterprise Protect	\$ 633.00	1	\$ 633.00
Patch Cables	\$ 12.00	10	\$ 120.00
DJ218+ 4TB	\$ 609.40	1	\$ 609.40

1662.40  $\div 39 = 42.63$

Hardware lease 39 months dollar buy out

\$65.00/month

Network Care Services

\$175.00/month\*

Total:

\$240.00/month

SIGNATURE: \_\_\_\_\_

DATE: \_\_\_\_\_

\*Requires a 36-month commitment. By signing above, you agree to order the proposed equipment/services.